



Customer Profile

Gloucester Engineering Soars with Infor SyteLine in the Cloud



Facts at a glance.

Solution: ERP

Products: Infor™ SyteLine

Industry: Industrial Manufacturing/Plastics Fab

Country: USA

“Infor ERP Business in the cloud gives us the scalability to support future growth without forcing us to increase our IT and administrative costs. Having data in the cloud enables us to focus on our core business and leave system and hardware administration and backup to Infor.”

—Adrian King, CFO,
Gloucester Engineering

About the company.

Gloucester Engineering Co. (GEC) has been a global leader in advancing quality and production limits in the plastics extrusion and converting market. The company offers a range of innovative systems and components for new lines and retrofits, providing applications that include blown and cast film extrusion, foam and sheet extrusion, bag making, and extrusion coating equipment. GEC manufactures equipment from its headquarters in Gloucester, MA, and through its joint-venture company in Damman, India. To learn more, visit www.gloucesterengineering.com.

Challenges.

- Easily manage CRM, sales, financials, and mixed-mode manufacturing.
- Gain visibility across all four business units.
- Ensure database security with instant remote access.
- Avoid application and server compatibility issues, and support growth without increasing IT costs.

Benefits.

- Gained rich functionality of on-premises software plus flexibility of on-demand cloud access.
- Reduced risk of lost data and hardware issues by having database and software maintenance performed in the cloud.
- Ensured applications are always current and synchronized with hardware, eliminating the need to update servers or resolve compatibility issues.
- Gained scalability for growth without expanding the IT infrastructure, saving IT and administrative costs, including during future upgrades and acquisitions.
- Easily integrated disparate systems to provide visibility across all four business units into one central data source containing real-time information.
- Improved ability to closely track customer, prospect, and account information, as well as monitor the shop floor.
- Enhanced decision-making via real-time visibility into customer service, sales, manufacturing, and financial reporting.
- Slashed closing cycle time by over 60% soon after system implementation.
- Saved over \$108,000 in annual direct payroll costs, \$34,000 in annual software and service costs, and \$40,000 annually from less leakage through credit and payment.

An intuitive user interface and Infor ION Suite integration capabilities combine with maintenance in the cloud to give Gloucester Engineering speed and flexibility.

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