



## Customer Profile

# Kingsbury, Inc. Relies on Doc-Trak to Maintain Its Industry Leadership Position



## Facts at a Glance.

**Products:** Infor™ Syteline Doc-Trak  
**Industry:** Manufacturing  
**Country:** USA

## About the Company

Since DR. Albert Kingsbury invented the tilting-pad thrust bearing in 1912, Philadelphia-based Kingsbury has maintained its position as a technological leader in the development of bearings for all types of rotating machinery. For nearly a century, Kingsbury engineers have pushed the limits of bearing performance.... searching for solutions to the challenges posed by high-speed machinery in many industrial applications throughout the world.

## Manufacturer's Challenge.

Kingsbury maintains two integrated production facilities for manufacturing pre-engineered and custom bearings. The company has the production versatility to meet a range of needs — from a small standard bearing to a complex retrofit. Kingsbury's CNC and robotic manufacturing systems ensure exceptional quality and accuracy. A third facility expedites immediate customer service requests and emergency production of bearings and components.

Kingsbury's management team realized there was a tremendous need to automate the entire shop ... all the way down to the tool room. And executives recognized Doc-Trak's ability to help the company lead its industry and build a strong future.

## Kingsbury's Doc-Trak Solution.

Doc-Trak's ability to provide a smooth transfer of information throughout the enterprise has enabled Kingsbury to offer exceptional support, product innovation, unparalleled engineering capabilities and superior aftermarket services.

"We're able to store all customer documents — such as purchase orders, shipping notices, order auto verifications and acknowledgements, engineering calculations, invoices — in electronic file folders, so we've eliminated a tremendous number of paper documents. And since all employees who need access to these documents can quickly locate them directly from their desktops, we're saving a great deal of time.

—Shashikant Bhosale  
Kingsbury, Inc.

By implementing Doc-Trak and providing every work center with a PC, Kingsbury is on the leading edge of enterprise-wide document tracking and has achieved these benefits:

**Gained instant access to documents** such as drawings, photos containing dimensions, specifications and packaging visuals.

**Reduced paper costs** including associated expenses such as copying, distributing and making changes to documents.

**Improved product quality** supported by revision-specific paperless documents.

**Increased operating efficiencies** driven by online, real-time electronic documentation.

**Enabled engineers to meet market challenges** with innovative problem-solving technology.

**Responded to customer needs** for improved power density, increased speeds and enhanced efficiency.

**Simplified training** with Doc-Trak's intuitive and highly visual design.

## Create a Paperless, Eco-friendly Company.

With Doc-Trak, you'll streamline business processes because employees will be able to gather, bundle and archive electronic documents linked to specific customers, vendors, sales orders, purchase orders, jobs, as well as other information throughout SyteLine. And you'll be able to quickly access up-to-date information so you can make timely business decisions — without the paper or the need to search through numerous filing cabinets for critical information.

## Transform Your Company's Future.

As you assess your organization's business requirements, you realize how document intensive it really is. Whether finding documents in file cabinets or on your electronic file system, it takes valuable time — which impacts your company's efficiency and effectiveness.

Doc-Trak gives you the ability to achieve these competitive advantages:

- Organize information for increased efficiency
- Reduce paperwork and overhead costs
- Streamline business processes
- Collaborate effectively across your enterprise



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## About The Lake Companies, Inc.

The Lake Companies is a Midwest provider of enterprise resource planning (ERP) business software solutions providing solutions to discrete manufacturers in Wisconsin, Minnesota, and the Upper Peninsula of Michigan. In addition, we are the developer of and an Infor SyteLine Solution Provider for the Shop-Trak™ and Doc-Trak™ enhancement applications for Infor SyteLine ERP. These software products are used by manufacturers worldwide as they offer robust solutions making the SyteLine ERP platform even more powerful and efficient. To learn more about The Lake Companies, Inc., please visit [www.lakeco.com](http://www.lakeco.com).

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