



Customer Profile

JBT Corporation Counts on Shop-Trak to Help Worldwide Field Staff Work Efficiently



Facts at a glance.

Products: Infor™ SyteLine Shop-Trak
Industry: Food Processing & Air Transportation
Country: USA

"I know we can always count on The Lake Companies to help us improve our processes."

—Miki Z. Hohnsen, CIO
JBT Corporation

About the Company

Headquartered in Chicago, Ill., JBT Corporation — <http://www.jbtcorporation.com> — is a leading global technology solutions provider to the food processing and air transportation industries. Through its JBT FoodTech and JBT AeroTech segments, the company designs, manufactures, tests and services technically sophisticated systems and products.

JBT Corporation employs approximately 3,300 people worldwide and operates sales, service, manufacturing and sourcing operations in more than 30 countries. The company is publicly traded on the New York Stock Exchange under the ticker symbol JBT.

Manufacturer's Challenge.

Field sales and service staff at numerous locations would input data into a six-megabyte spreadsheet, send the document to its Sandusky, Ohio, operation, where employees there would then consolidate information from the individual spreadsheets — a time-consuming and cumbersome procedure. Files would often become corrupted when users made changes ... further complicating the data-capturing process.

The company had considered developing a software solution internally. But when management saw a Shop-Trak demo, team members loved the product. JBT Corporation requested an enhancement to accommodate remote time entry. Since then, the remote time entry functionality has been incorporated into the standard Shop-Trak product to meet the needs of other clients.

JBT's Shop-Trak Solution.

Shop-Trak has enabled the company to streamline its operations with a single seamless process for time reporting. Users enter data, supervisors review it and then it's approved for processing.

"The Lake Companies' software developers are fantastic... and their work is flawless. Staff members are technically knowledgeable and wonderful to work with. They provide extraordinary support services, promptly resolve any issues and consistently meet project timelines.

—Miki Z. Hohnsen, CIO
JBT Corporation

In addition to a consistent means of data entry, Shop-Trak offers these benefits:

Saved one employee approximately eight hours per week by eliminating tedious paperwork associated with time entry and payroll processes.

Improved data accuracy by eliminating error-prone manual processes for time and expense reporting by remote employees.

Automated the payroll process for shop and office non-exempt employees by interfacing Shop-Trak with the company's Ceridian payroll system.

Streamlined the calculation of overtime, double time and other payroll schedules by establishing pay rules in SyteLine.

Enabled users to report time spent working on specific projects because job and project numbers automatically feed into the remote time entry system.

Reduced internal customer complaints since remote users can easily access the time reporting system and enter weekly hours in a timely fashion.

Become More Productive.

When you choose a Shop-Trak solution, you'll streamline operations and increase efficiency by reducing time-consuming manual tasks and maximize your potential for growth and profitability. And it's so easy to train your employees to use Shop-Trak that you'll be able to quickly implement your enterprise solution and enjoy its many benefits.

Transform Your Company's Future.

Having the ability to establish two-way communications between your shop floor and the rest of your organization is invaluable. You'll reduce labor costs, save time with touchscreen access, make better decisions and improve on-time delivery and customer service.

With Shop-Trak, you'll have the ability to achieve these competitive advantages:

- Improve labor productivity
- Streamline manufacturing operations
- Increase data accuracy
- Track jobs more effectively



2980 Walker Drive
Green Bay, WI 54311
920-406-3030
lakeco.com

About The Lake Companies, Inc.

The Lake Companies is a Midwest provider of enterprise resource planning (ERP) business software solutions providing solutions to discrete manufacturers in Wisconsin, Minnesota, and the Upper Peninsula of Michigan. In addition, we are the developer of and an Infor SyteLine Solution Provider for the Shop-Trak™ and Doc-Trak™ enhancement applications for Infor SyteLine ERP. These software products are used by manufacturers worldwide as they offer robust solutions making the SyteLine ERP platform even more powerful and efficient. To learn more about The Lake Companies, Inc., please visit www.lakeco.com.

Copyright © 2015 The Lake Companies, Inc. All rights reserved. All trademarks listed herein are the property of their respective owners. This document is provided for informational purposes only and does not constitute a commitment to you in any way. The information, products and services described herein are subject to change at any time without notice. www.lakeco.com.