



Customer Profile

HB Performance Systems, Inc. Attains Lean Manufacturing Vision



Facts at a Glance.

Products: Infor™ Syteline Doc-Trak

Industry: Manufacturing

Country: USA

About the Company

Located just north of Milwaukee, Wis., HB Performance Systems, Inc. has been designing and manufacturing disc brakes since 1946. The company has developed a comprehensive range of disc brakes, brake systems and accessories for recreational, construction, agricultural and military vehicles, motorcycles, bicycles and other types of mobile and stationary equipment. Numbered among its more than 400 customers worldwide are companies such as Harley-Davidson, Polaris, John Deere, JCB, Caterpillar, Textron, Ariens, E-Z Go, Tennant, Volvo, Trek, Schwinn and Giant.

Manufacturer's Challenge.

As with most companies, HB Performance Systems accumulated many thousands of records and files documenting clients' product specifications over decades of doing business. Management had a vision of becoming a paperless manufacturer, despite the reality that filing cabinets and storage rooms were overflowing with paper-based documents. Executives turned to Doc-Trak - not only to pursue their vision of reducing paperwork but also to gather information that would allow them to see the results of their efforts and transform the company's future.

HB's Doc-Trak Solution.

Doc-Trak streamlined operations by enabling the company to electronically link documentation such as CAD drawings and inspection instructions which were stored on its file servers and automatically link them to Syteline records like those in the Item Master and Job files.

"With the implementation of Doc-Trak we've been able to achieve lean initiatives throughout the company — both on the shop floor and in the office. It's helped us eliminate numerous manual steps in our procedures and capitalize on both time- and cost-saving new processes."

—Amy Daniels
HB Performance Systems, Inc.

Since implementing Doc-Trak, HB Performance Systems, Inc. has achieved numerous benefits including the following:

Acquired instant access to the most up-to-date drawings for each part on demand directly from SyteLine. The company eliminated the countless time-consuming searches staff members made through scores of file cabinets to retrieve production, historical part and assembly drawings.

Gained quick access to the most current version of a part with the simple click of the mouse.

Enabled employees to create and release electronically viewable approved drawings without leaving their desks - eliminating the time-consuming steps of manually releasing and printing the document, applying a stamp of approval, walking it to the file room, finding the correct location to file it by part number order and placing it in the file.

Achieved operational efficiencies by using Doc-Trak to document service notes, inspection instructions and part specifications.

Eliminated the need to dedicate a room for storing production-level drawings — with innovative problem-solving technology.

Facilitated Management of quality assurance documents.

Set up virtual rules against part numbers and engineering change notices so users can access the full history associated with manufacturing a part.

Capitalized on new time- and cost-saving processes and procedures to build a better future.



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About The Lake Companies, Inc.

The Lake Companies is a Midwest provider of enterprise resource planning (ERP) business software solutions providing solutions to discrete manufacturers in Wisconsin, Minnesota, and the Upper Peninsula of Michigan. In addition, we are the developer of and an Infor SyteLine Solution Provider for the Shop-Trak™ and Doc-Trak™ enhancement applications for Infor SyteLine ERP. These software products are used by manufacturers worldwide as they offer robust solutions making the SyteLine ERP platform even more powerful and efficient. To learn more about The Lake Companies, Inc., please visit www.lakeco.com.

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Create a Paperless, Eco-friendly Company.

With Doc-Trak, you'll streamline business processes because employees will be able to gather, bundle and archive electronic documents linked to specific customers, vendors, sales orders, purchase orders, jobs, as well as other information throughout SyteLine. And you'll be able to quickly access up-to-date information so you can make timely business decisions — without the paper or the need to search through numerous filing cabinets for critical information.

Transform Your Future.

As you assess your organization's business requirements, you realize how document intensive it really is. Whether finding documents in file cabinets or on your electronic file system, it takes valuable time — which impacts your company's efficiency and effectiveness.

Doc-Trak gives you the ability to achieve these competitive advantages:

- Organize Information for increased efficiency
- Reduce paperwork and overhead costs
- Streamline business process
- Collaborate effectively across your enterprise